

Taking Blockchain into a Secure Mainstream Enterprise Technology

Joost Volker
BD Director Blockchain
EMEA

London

October 2, 2019



How to make the most of your hour

- ✓ How can you leverage Blockchain value
 - ✓ Blockchain essentials
 - ✓ Use case modelling
 - ✓ Relevant use cases
- ✓ Blockchain Design Principles
 - ✓ Typical BC solution
 - ✓ Enterprise IT constraints
 - ✓ Best practice how to start your pilot project
- ✓ Oracle Blockchain
 - ✓ Oracle strategy & Market approach
 - ✓ Blockchain Platform capabilities
 - ✓ What if you'd like to see more

How do you leverage Blockchain value?

What Is Blockchain?

“...blockchain is an incorruptible digital ledger of economic transactions that can be programmed to record not just financial transactions but virtually everything of value.”

- Don Tapscott, author of Blockchain Revolution

**Do new things
without 3rd parties**

**Do things more
efficient**

**Make things more
transparent**

**Do things more
secure**

TRADITIONAL SYSTEM



Permissionless and Permissioned



Encrypted for
confidentiality



Immutable and
non-repudiable



Smart
contracts

Smart Contracts

Application logic that automatically **validates the content of transactions** through a set of policies shared by the parties and **determines how transactions behave**, i. e. how they change the state of the ledger.



enforce
contractual
clauses

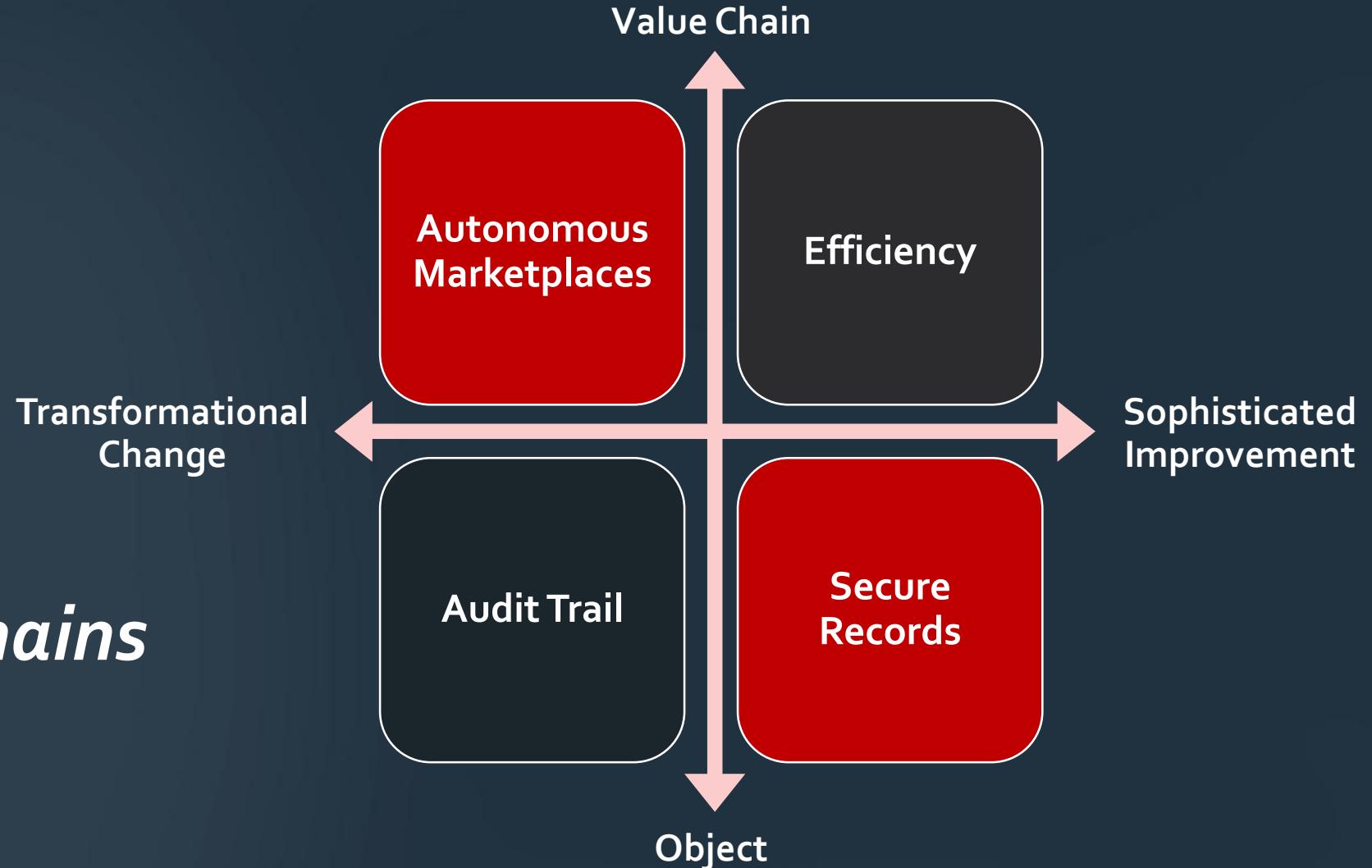
change the
state of the
ledger

manage the
triggered
processes (eg.
billing)

BlockChain

**ERP, Digital
Engagement, ...**

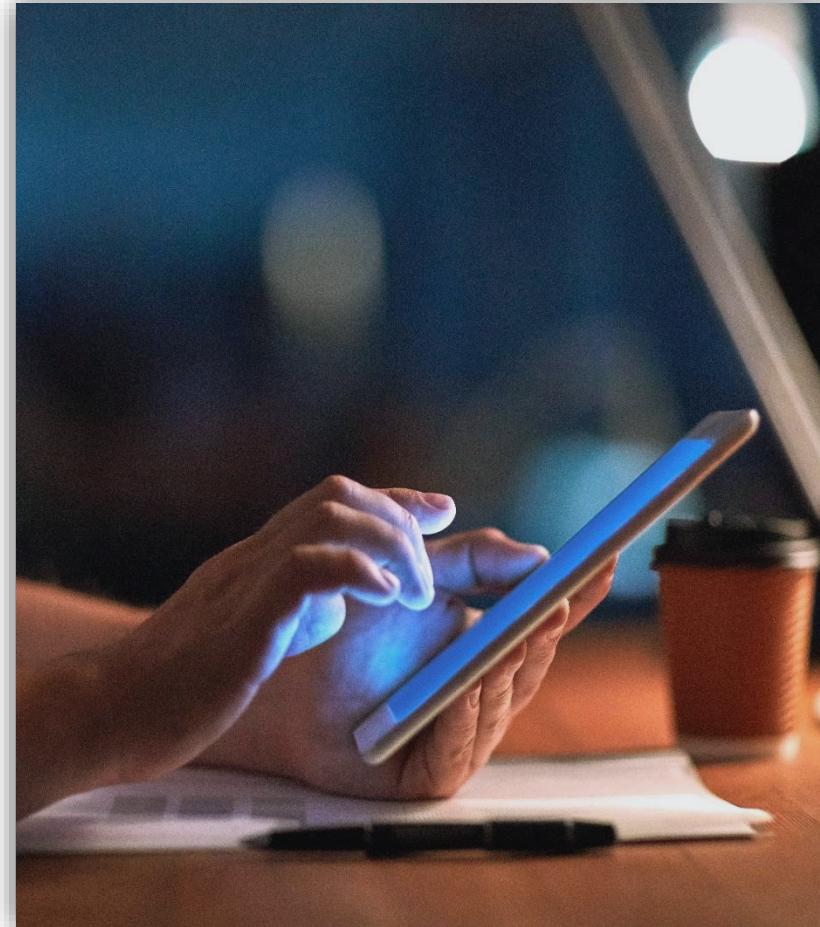
Blockchain, a game changer across *Business Domains*

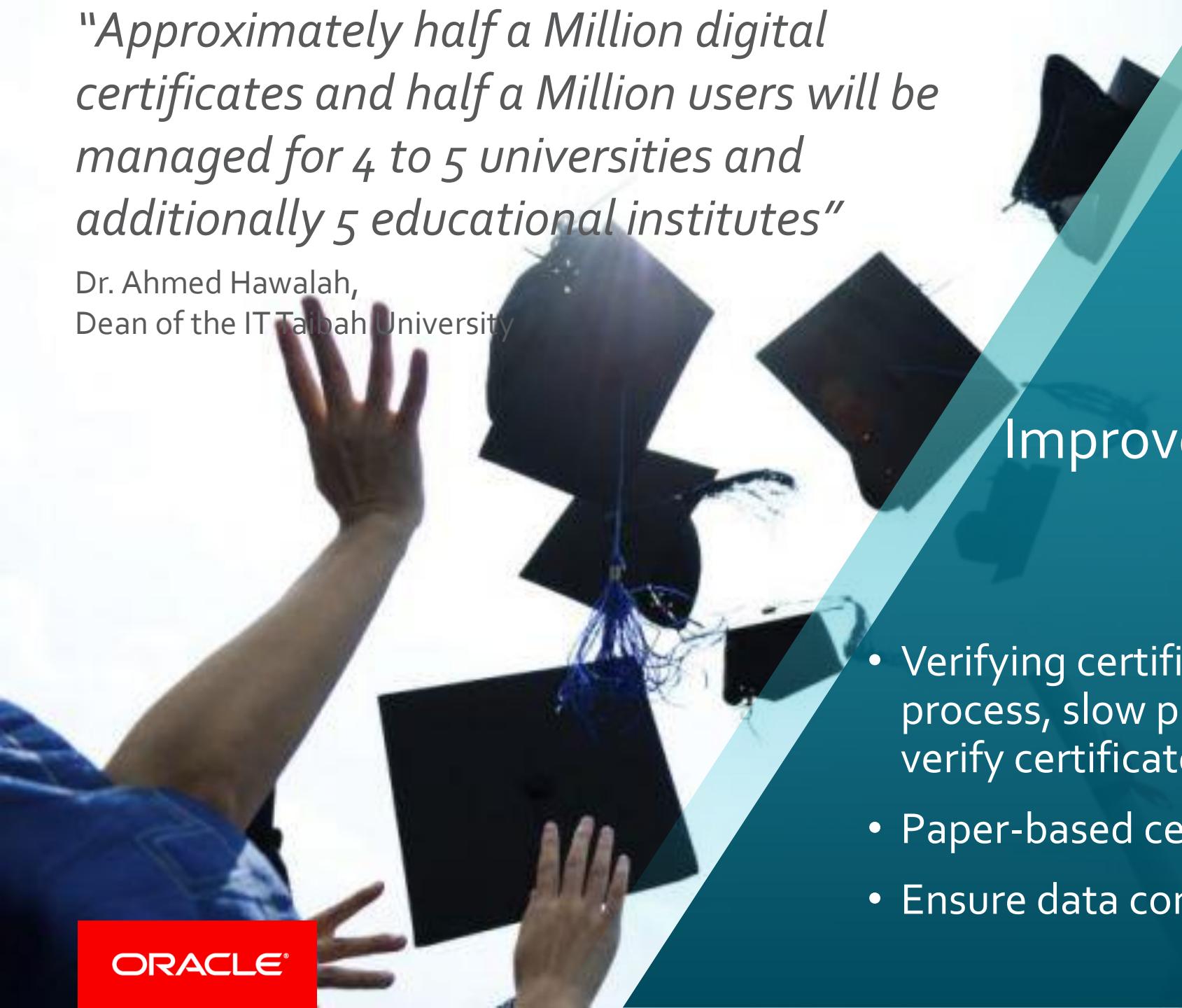


Secure records

**Store and retrieve data
safeguarding Trust and Privacy**

- Use encryption and cryptographic capabilities to provide additional security layer
- Leverage Digital Identities to monitor, detect and restore misconduct
- Provide timestamps to track and trace data access and usage





“Approximately half a Million digital certificates and half a Million users will be managed for 4 to 5 universities and additionally 5 educational institutes”

Dr. Ahmed Hawalah,
Dean of the IT Taibah University



Improve student experience
beyond graduation

- Verifying certificates is largely a manual process, slow process of central authorities to verify certificates
- Paper-based certificates get lost over time
- Ensure data compliance and privacy

Audit trail

Provide valuable insights

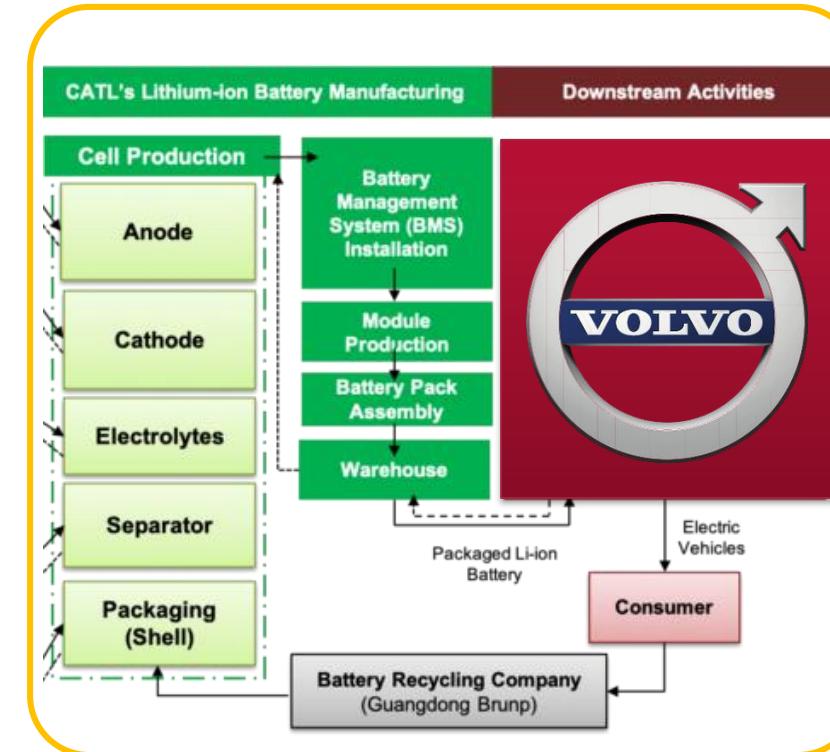
- Allow more transparency, hence better audit trails and decentralized viewpoint
- Tamper-proof processes to prevent erroneous and fraudulent handling
- Consolidate to provide evidence of sequence of activities



Cobalt Traceability for Volvo Cars Electric Vehicle Batteries



- Volvo Cars sustainability initiative applied to all cobalt used in its EV batteries
- Recently signed an agreement for sourcing EV batteries from CATL and LG Chem
- Completed a POC that tracks recycled Li-Ion batteries processed by Brunn, precursor manufacturer ZEC and CATL.
 - At each step production processes have been mapped to ensure segregation and scans of material passing through the processes
 - All scan data points are captured to the blockchain to provide an immutable record of provenance.
- The next phase is to bring in LG Chem and capture their processes and materials flows on the blockchain



Efficiency

Reduce friction in the value chain

- Minimize delays, solve bottlenecks and automate labour intensive processes, due to offline reconciliations, hand-overs or gaps
- Remove paper trails (bill of lading, quality assurance etc.) to provide leaner and digital processing
- Synchronize process steps on the Blockchain with Smart Contracts



"The built-in features such as identity management and data encryption made it an ideal choice given our industry requirements and compliance needs. Additionally, the REST APIs helped us and our vendors accelerate application development and integration with existing core services."

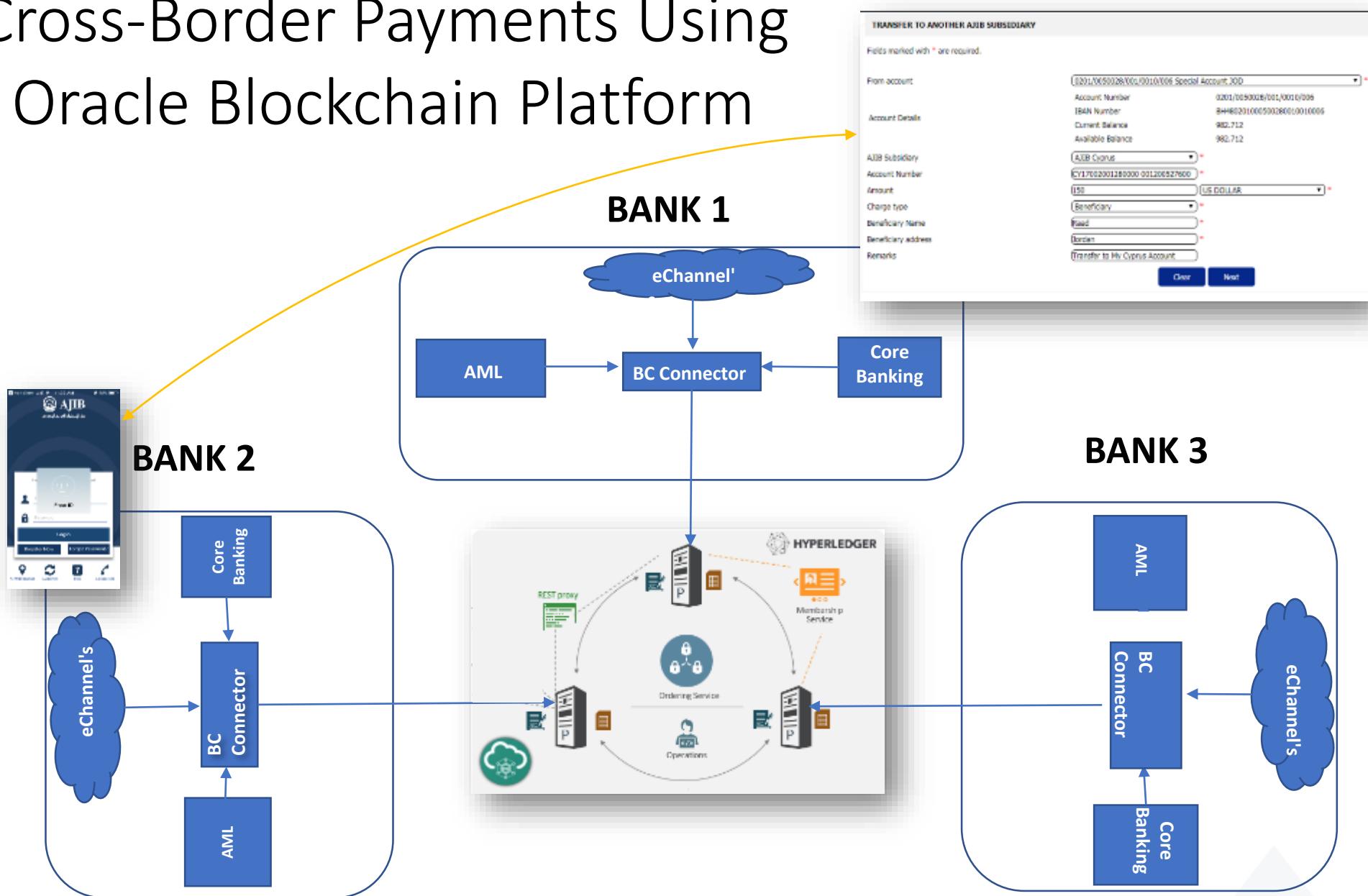


Instant Transfers without Intermediaries

- Eliminate expensive intermediary fees
- Instant reconciliation
- Increased transparency

Cross-Border Payments Using Oracle Blockchain Platform

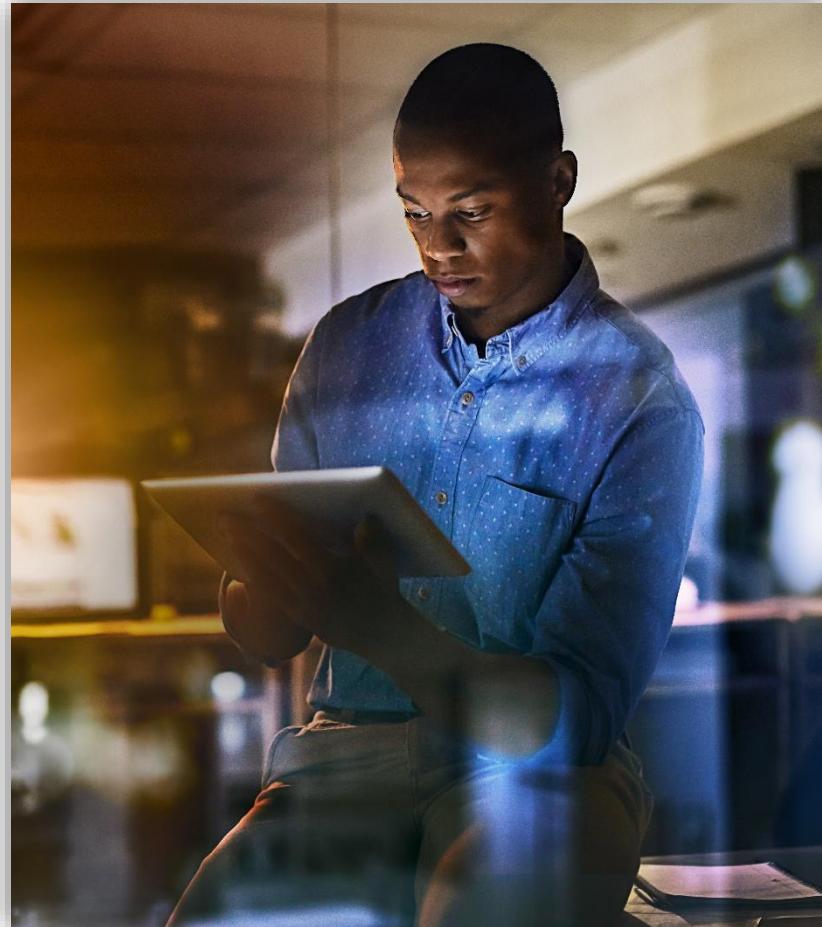
- Traditional cross-border transfers between the subsidiaries use SWIFT messages and correspondent banks
- Blockchain benefits
 - Automation via smart contract rules
 - Real-time handling, same day funds availability
 - Full audit trail and confirmations for clients



Autonomous market places

Create new market dynamics

- Build new trust relationships and disruptive peer-to-peer interaction
- Removal of the single entity authority, anyone can now authorize transactions and provide access to digital information
- Minimizes unnecessary costs from third parties/intermediaries



Blockchain based loyalty system for Decathlon

SHORT DESCRIPTION

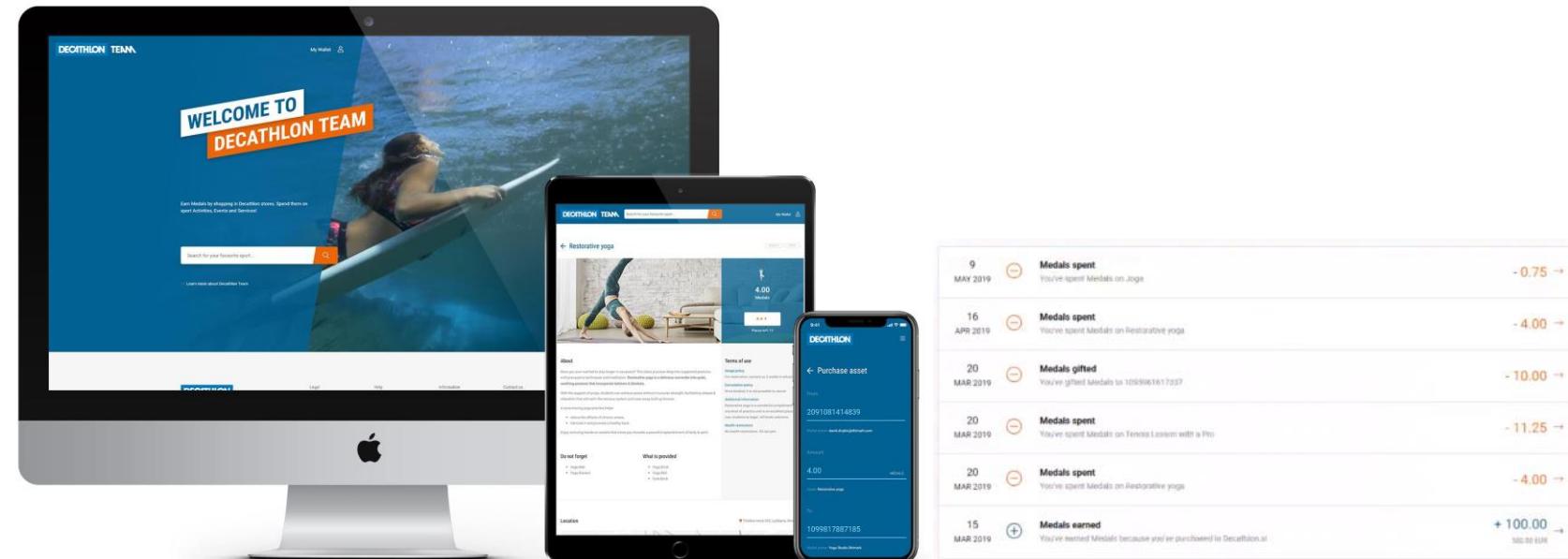
- API-centric solution, connecting Blockchain Platform Cloud Service with Customer apps, Google K8s, MongoDb
- When purchasing goods in Decathlon stores or Decathlon websites, sports users earn Medals [symbol: MDL] to be redeemed with partner offerings

ACHIEVEMENTS

- Time to market – 4 months.
- Prototyping chaincode logic in a matter of hours.
- Development and new feature deployment was drastically reduced
- 100 partners connected

USE CASE

- To connect all that love sports
- To create a secure and safe transaction environment across different regions with different currencies.



Top growth use cases in BC last year

- Commodities track & trace – CG&M
Minerals, assets, food, audits
- Supply Chain collaboration – Logistics,
CG&M, High Tech
Terminals, shipments, BoM, 24/7
- Custodianship – GOV, Comms
Criminal evidence, e-voting, identities,
ownership, certification
- Trade finance – Services/CG&M
Invoice factoring, im/export, Customs
- Intercompany transfers – FSI & cross-
industry
Bank transfers, system settlements, cross-
charging

Blockchain Design Principles

Key Components of a Blockchain System

Applications

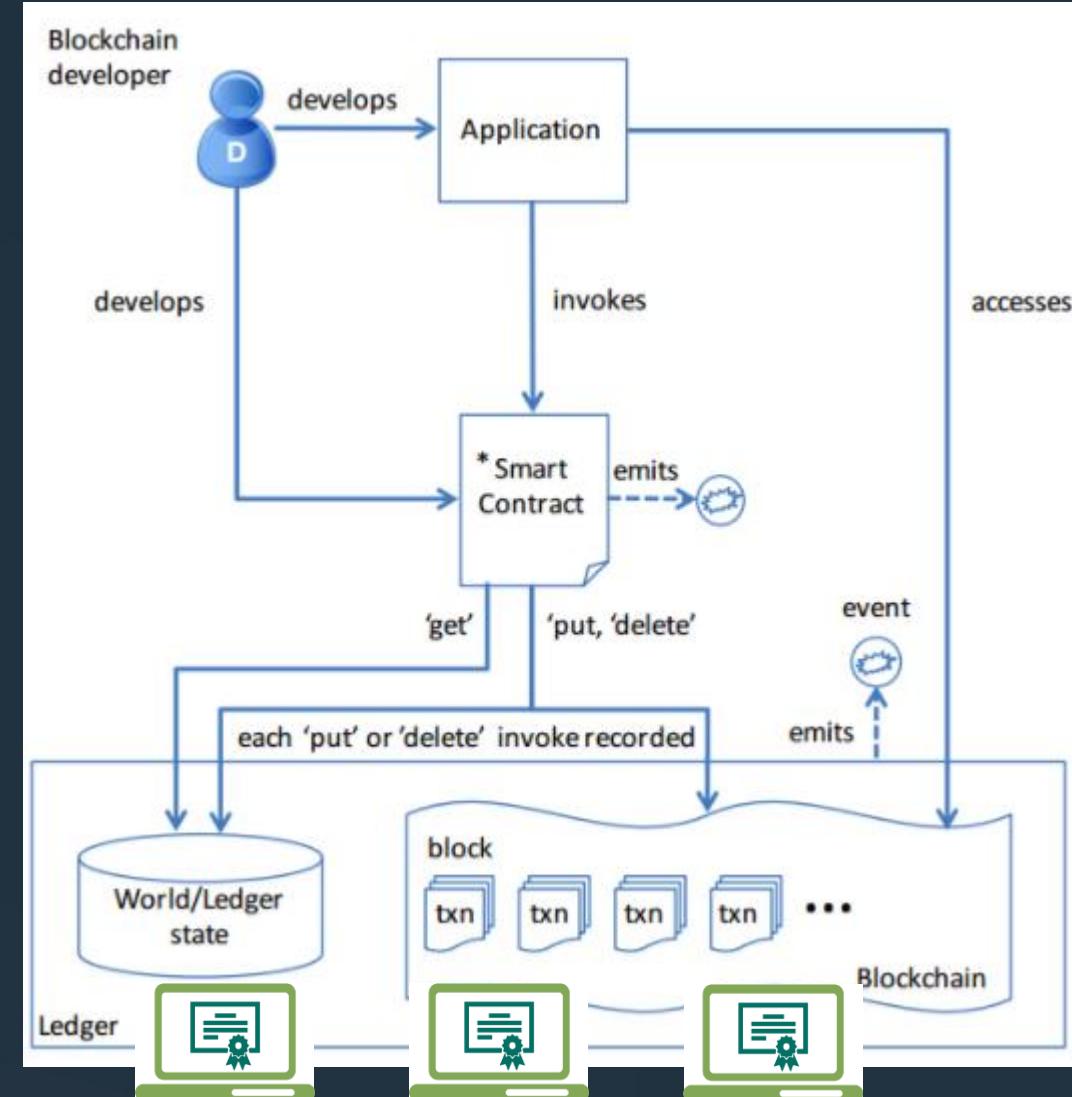
- Register users
- Invoke smart contracts to update or query data
- Consume events

Smart Contracts

- Business logic to update the ledger
- Query data
- Publish events

Blockchain Infrastructure

- Network of validating nodes
- Distributed Ledger
- Membership services (for permissioned)



Blockchain is not an island

Making it enterprise grade, requires a platform

- Many use-cases
- Provisioning at speed
- Enterprise “ilities” are needed
- Common operations platform
- Security and SoR Integration a must



Security and confidentiality – Not optional

Asking for permission, not for forgiveness

- Enrolling authenticity to the blockchain
- Transport level security, Encrypt messages in transit for privacy
- Encryption of data at rest
- Certificate revocation
- Fine grained authorisation
- Adaptive security control



Integration – Real world application

Augmenting, not replacing Systems of Record

- Connecting to existing apps
- Connecting to ERP, SCM and other SoRs
- Enforcing security to the eco-system
- Connecting to other networks
- Opening to new members



Supportability – Managing long term

Getting into production and staying there without NASA

- Assembling the network
- Harden the security
- On-boarding new members
- Supporting the components and infra
- Day to day administration
- Monitoring & Troubleshooting



Blockchain Appeal to Enterprise Customers

Data Integrity

- Consistent, timely, accurate data
- Blocks of records are tamper-evident

Process Integrity

- Trust the transactions
- Executed exactly as the protocol and smart contracts command
- Evaluate performance against SLAs

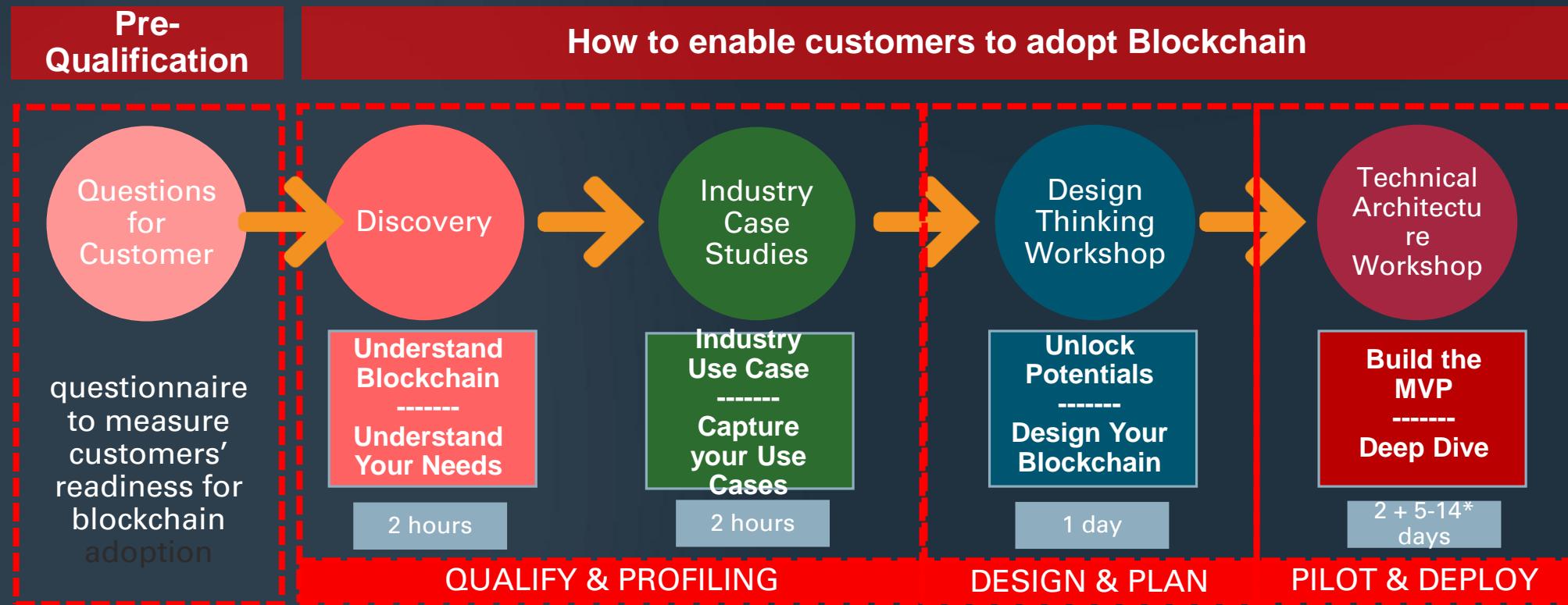
Ecosystem simplification

- Faster transactions in seconds and processed 24/7
- Lower transaction costs
- Greater automation

High Availability & Reliability

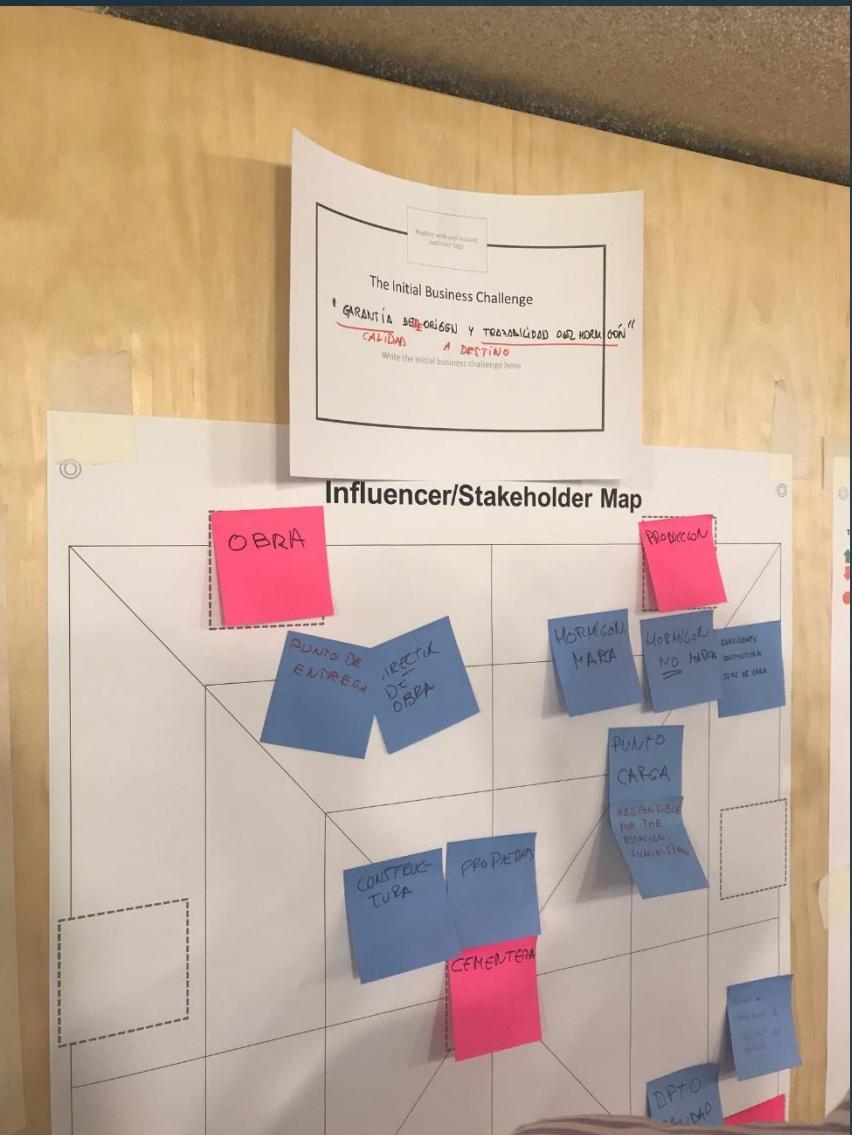
- No single point of failure
- Resilient to malicious (insider) attacks and disasters

MIT Blockchain Journey



* Depends on development effort required

Discovery Workshop Style



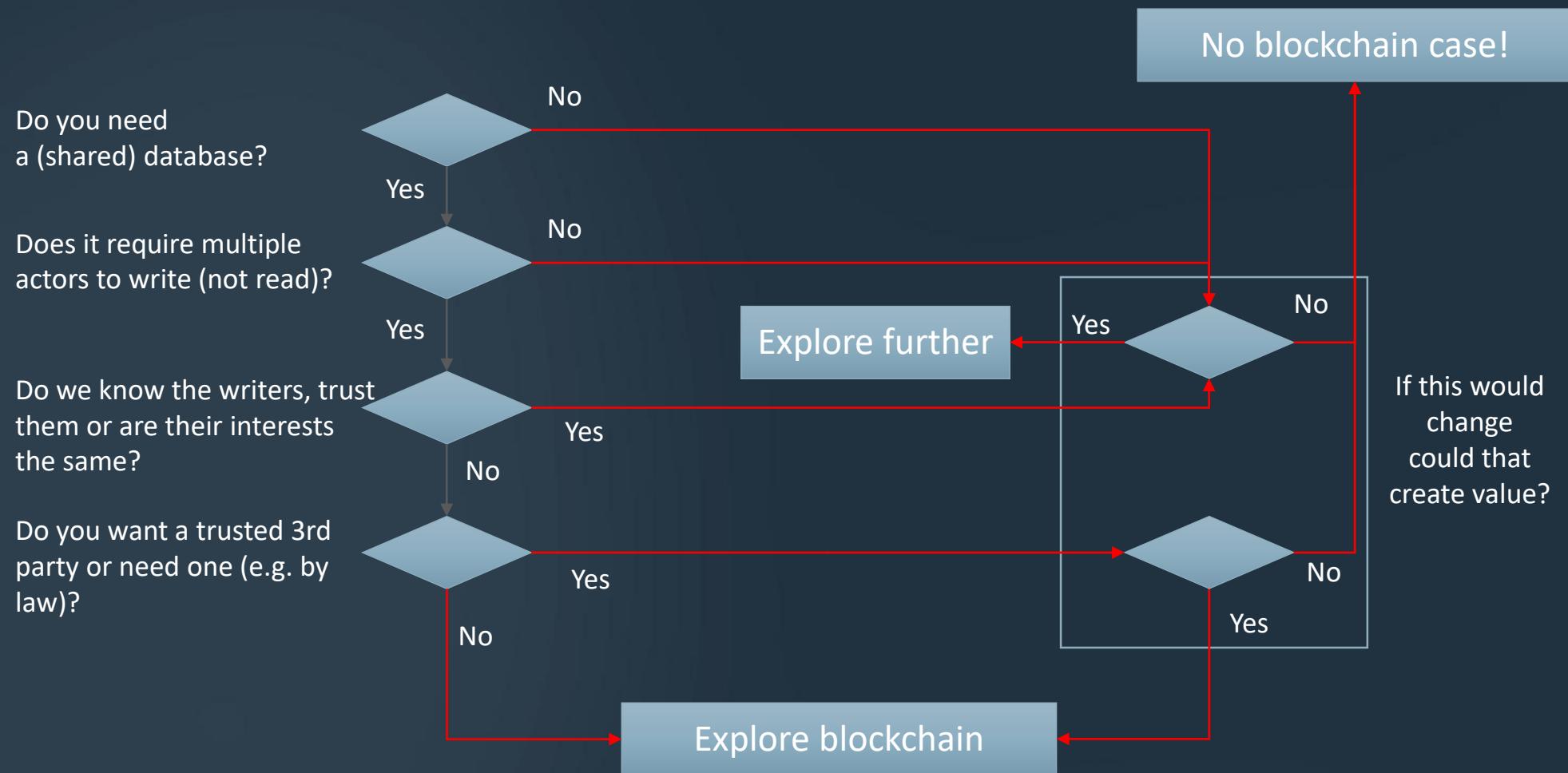
Madrid, February 2019

2 hour discovery session

15 participants

3 workgroups

When to use a blockchain



(partially based on a model by Bart Suichies 2015)

Blockchain favorable processes

What to look for

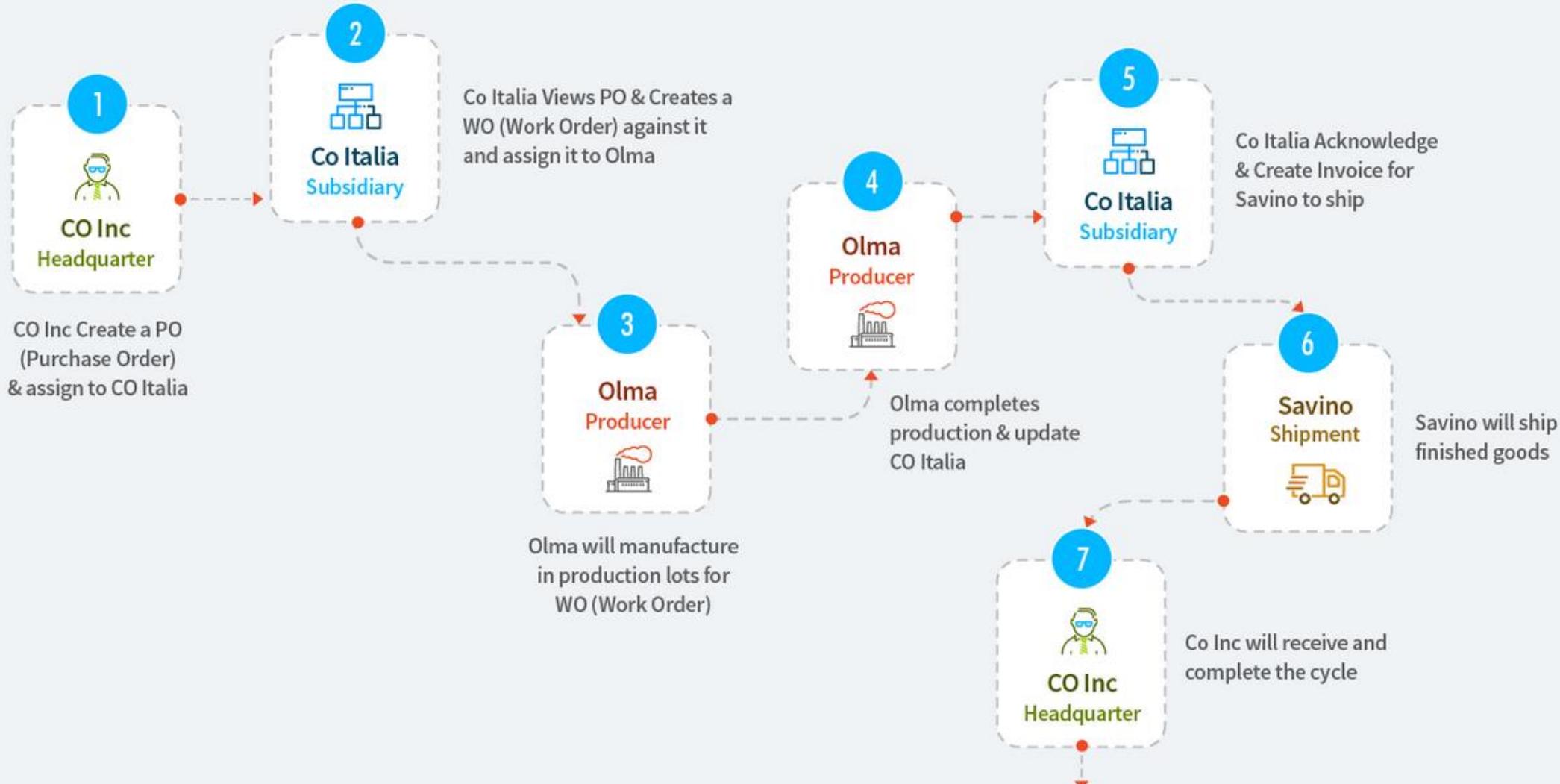
- Critical processes that suffer from duplication and reconciliation
- Costly processes that suffer from cumbersome hand-overs, paperwork or regulation
- Inquiries that request unnecessary load on organization due to dispersed information
- Recurring inquiries on verification
- External reporting and auditing that fall short
- Processes lacking digital signatures and digital assets
- Correlated IT systems not integrated on data sharing

How to select the opportunity

- What parts of the process do you seek to eliminate, and why?
- Where do you spend most of your time, and why?
- Where in the process do you repeat work? How often, and why?
- What does your manager think happens in the process? What really happens?
- When pressed for time, what steps in the process do you skip or work around?

← Back

CO PROCESS FLOW





DASHBOARD

Search



CO Italia ▾



ORDER DETAILS

P. O. Number	Item	Status	Action
1111	Olive Oil	PO_Completed	
11118943	Olive Oil	PO_Completed	
1112	Olive Oil	PO_Assigned	View
121121	Olive Oil	PO_WO_Created	

WORK ORDER DETAILS

W. O. Number	Manufacturer	Status	Action
121121	Olma	WO_Production_s...	
2321	Olma	WO_Completeion...	Create Invoice
23423323	Olma	WO_Completed	
121121	Olma	WO_Production_s...	

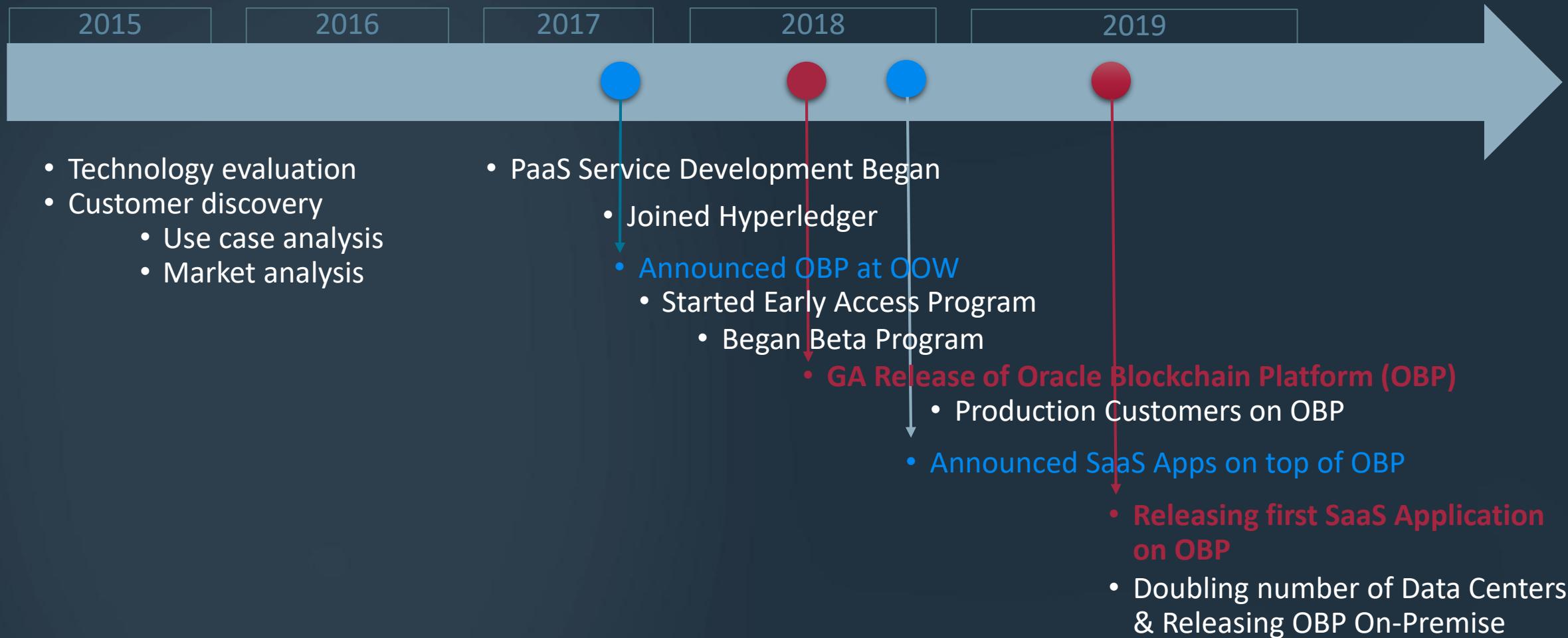


P O Number "1112"



Oracle Blockchain Platform

History of Oracle Blockchain Efforts



Oracle's Approach

1

Adopt a Permissioned Blockchain offering

Member of the Open
Source Hyperledger Fabric
consortium

Secure, Integrated, high
adoption rate

Why Hyperledger Fabric?



Open Source

Compatibility with others, larger expert community



Permissioned

Much more efficient, higher transaction rates possible



Modular

Oracle can bring key modules to enterprise grade, higher transaction rates possible, smart contracts



Channels

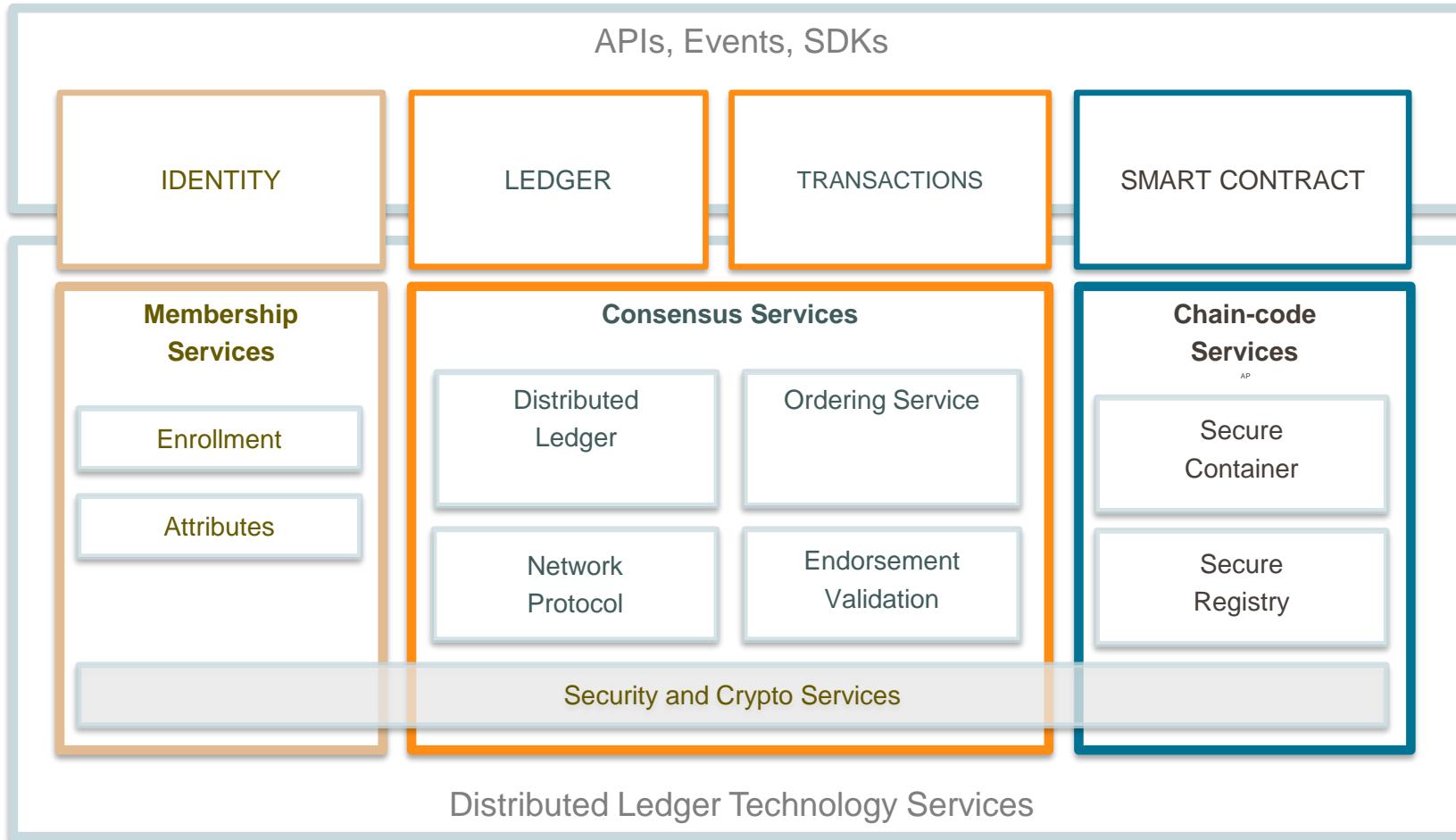
Intelligent protection of competitive data in same blockchain



No Cryptocurrency required

Much easier design, administration of processes

Hyperledger Fabric Reference Architecture



IDENTITY

Pluggable, Membership, Privacy and Auditability of transactions.

LEDGER | TRANSACTIONS

Distributed transactional ledger whose state is updated by consensus of stakeholders

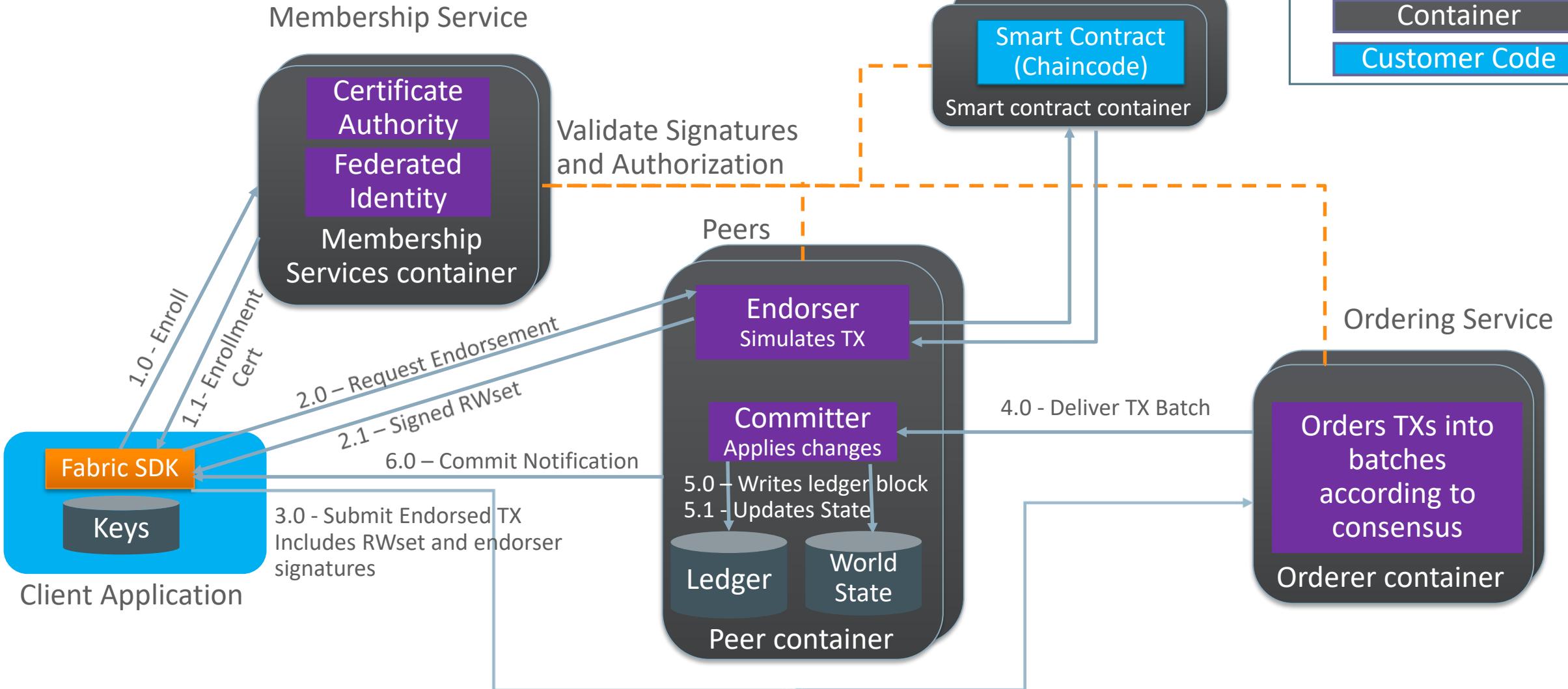
SMART-CONTRACT

“Programmable Ledger”, provide ability to run business logic against the blockchain (aka smart contract)

APIs, Events, SDKs

Multi-language native SDKs allow developers to write DLT apps

Transaction Flow



Oracle's Approach

1

**Adopt a
Permissioned
Blockchain
offering**

Member of the Open Source
Hyperledger Fabric
consortium
Secure, Integrated, high
adoption rate

2

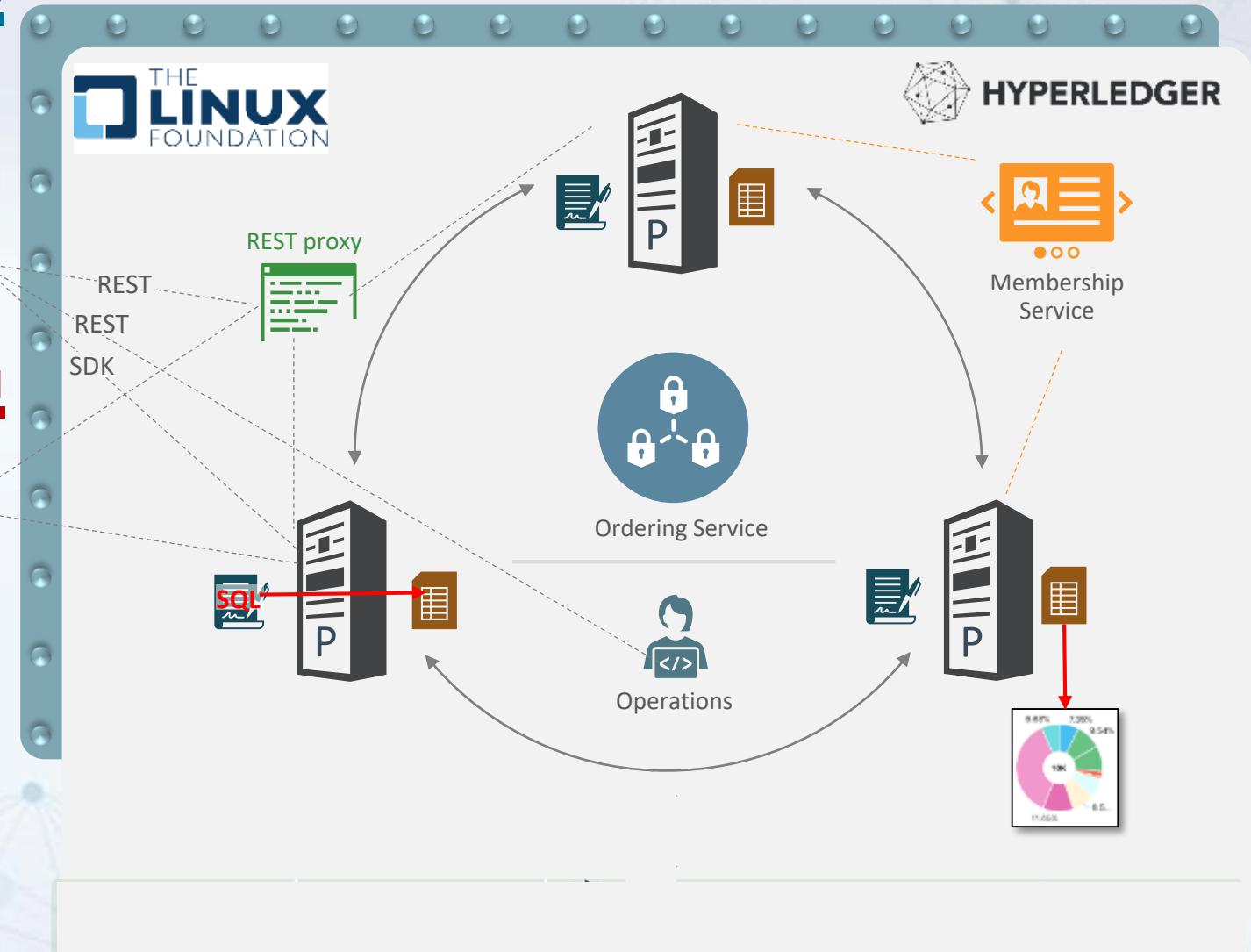
**Make it (really)
Enterprise-
Ready**

Built-in monitoring, IdM,
Database optimizations,
REST APIs, SDK,
Integrations, a modern UI

Comprehensive Blockchain Platform

Hyperledger Fabric

- Validating Nodes/ Peers
- Distributed Ledger (Single Version of Truth)
- Smart Contracts (aka Chaincode)
- Ordering Service
- Membership Service
- Pre-assembled Dependencies
- REST Proxy and Operations APIs
- Admin/Operations Console
- Integrated backplane of supporting services
- Rich integration tools for SORs & new apps
- SQL-based rich queries over K-V ledger
- Rich history DB for Analytics/BI
- Automated DevOps in Oracle-managed PaaS
- Flexible, global, hybrid, interoperable deployments

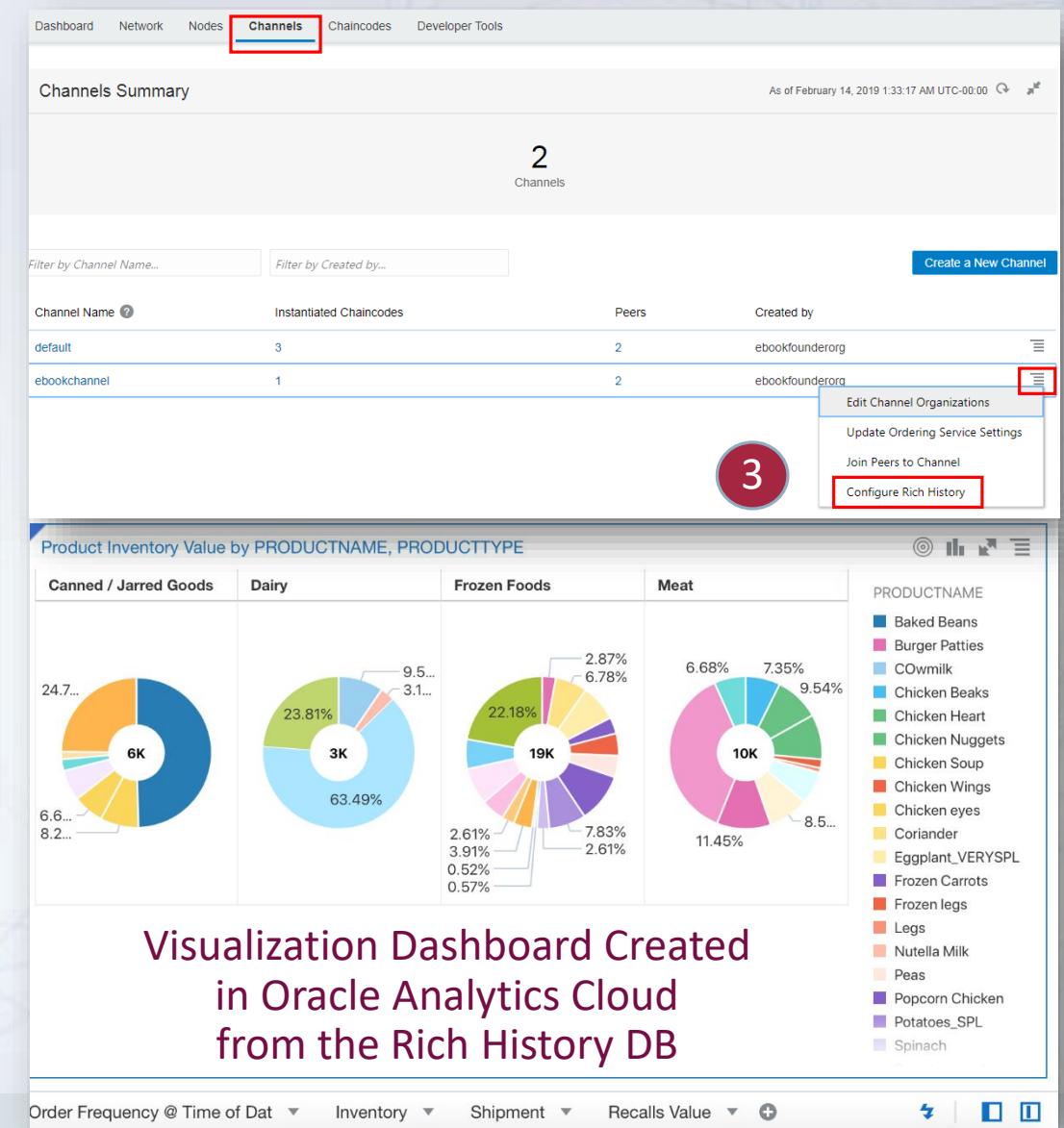


Rich History DB for Analytics Integration

- Parallel with regular history DB updates, we asynchronously update Oracle ADW/DBaaS for every transaction commit
- DB maintains rich data model using Oracle JSON support (can be unpacked in OAC project)
- Accessible for Analytics / BI / DWH reporting, interactive visualization dashboards, etc.
- Can be used for transaction confirmations and high volume read-only access when async delay is not critical

1. The interface shows a 'Configure Rich History' button. A red circle with the number 1 is overlaid on the top-left corner of the button.

2. The 'Configure Rich History' dialog box is open. It contains fields for 'User Name' (admin), 'Password' (redacted), 'Connection String' (minoloadw_high), and 'Wallet package file(Optional)' with a 'Upload wallet file' button. A red circle with the number 2 is overlaid on the top-left corner of the dialog box.



Oracle's Approach

1

**Adopt a
Permissioned
Blockchain
offering**

Member of the Open Source
Hyperledger Fabric
consortium
Secure, Integrated, high
adoption rate

2

**Make it (really)
Enterprise-
Ready**

Built-in monitoring, IdM,
Database optimizations,
REST APIs, SDK,
Integrations, a modern UI

3

**Offer it as a
Service
(Autonomous
PaaS)**

Rapid, global provisioning &
simplified operations, High
Availability, autonomous
recovery

Oracle Blockchain Platform

Hardened for enterprise applications

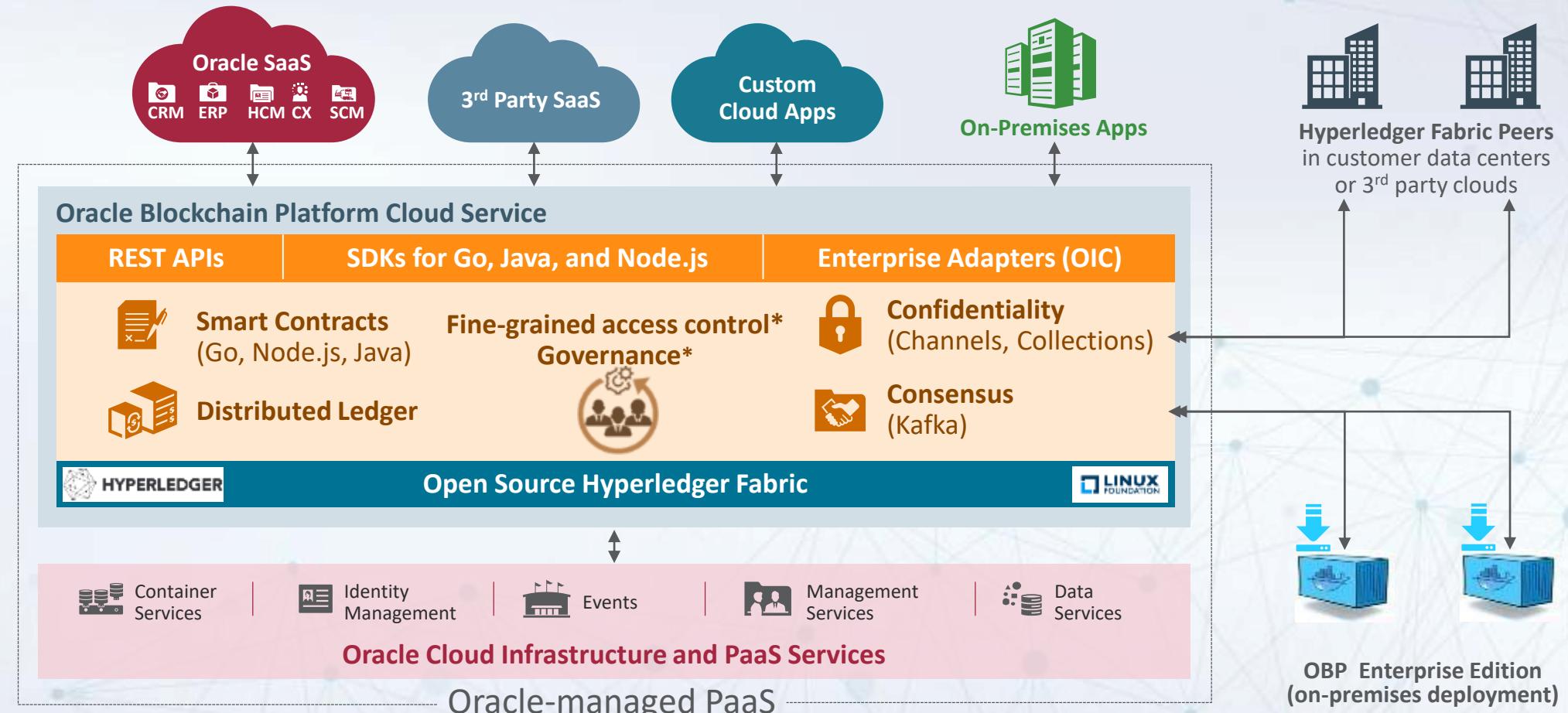
Pre-Assembled

Open

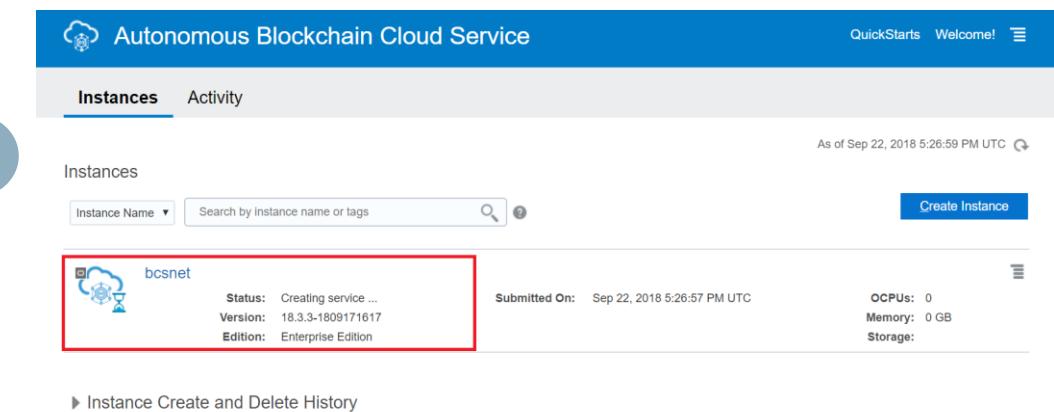
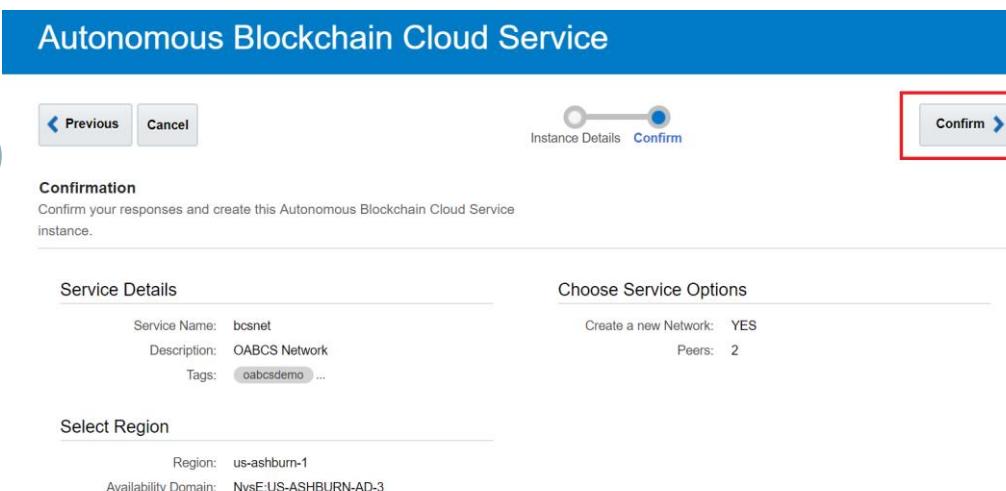
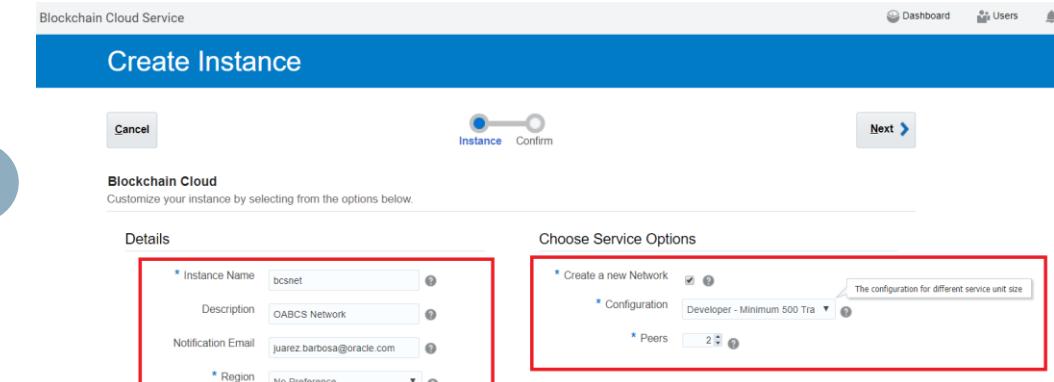
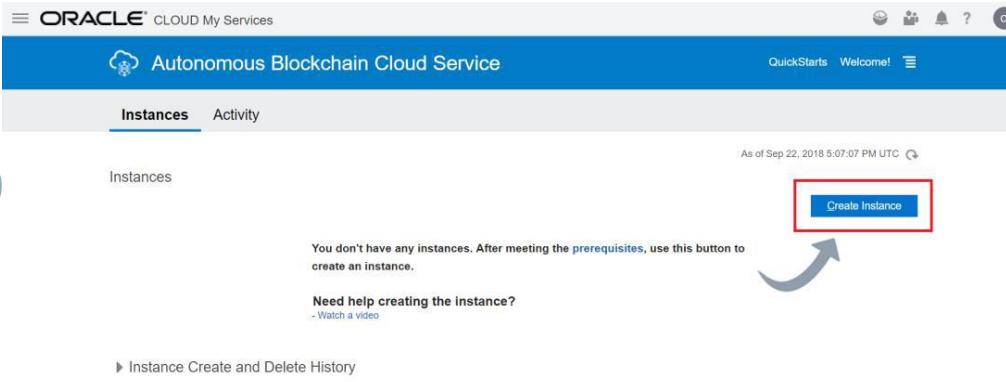
Plug and Play Integrations

Enterprise-Grade

Automated DevOps



Setting up a network in minutes not days...or weeks



Automated Lifecycle of Smart Contracts

- Package – create a zip pkg of the source directory on the development side
- Install
 - Copies source package to requested peers
 - Creates deployment spec
- Instantiate
 - Builds (compile/link) the GO code, creating a binary
 - Binds it to a channel
 - Creates execution container and load the binary
 - Runs Init method in the chaincode, which can create new data values in the ledger
- Export REST end point for deployed chaincode
- Invoke transactions from client SDK or REST proxy
 - Calls Invoke method in the chaincode, which can run functions that update or query the ledger
- Upgrade – select existing chaincode on a channel, provide new version
 - Install & instantiate steps are automatic

Deploy Chaincode

Select How to Deploy

 Quick Deploy	one step deployment of a new chaincode with default options. Chaincode is installed, instantiated and enabled in REST proxy.
 Advanced	Step-by-step deployment of a new chaincode for full flexibility. Chaincode is installed, instantiated and enabled in REST proxy.

Deploy Chaincode (Quick)

Chaincode is installed on all peers in this instance and instantiated on specified channel(s). Default endorsement policy is used.

Chaincode Name *

Version *

Initial parameters for Chaincode Instantiation

Channel *

REST Proxy *

Chaincode Source

Deploy Chaincode (Advanced)

Step 1 of 3: Install

Chaincode is installed on target peers.

Chaincode Name *

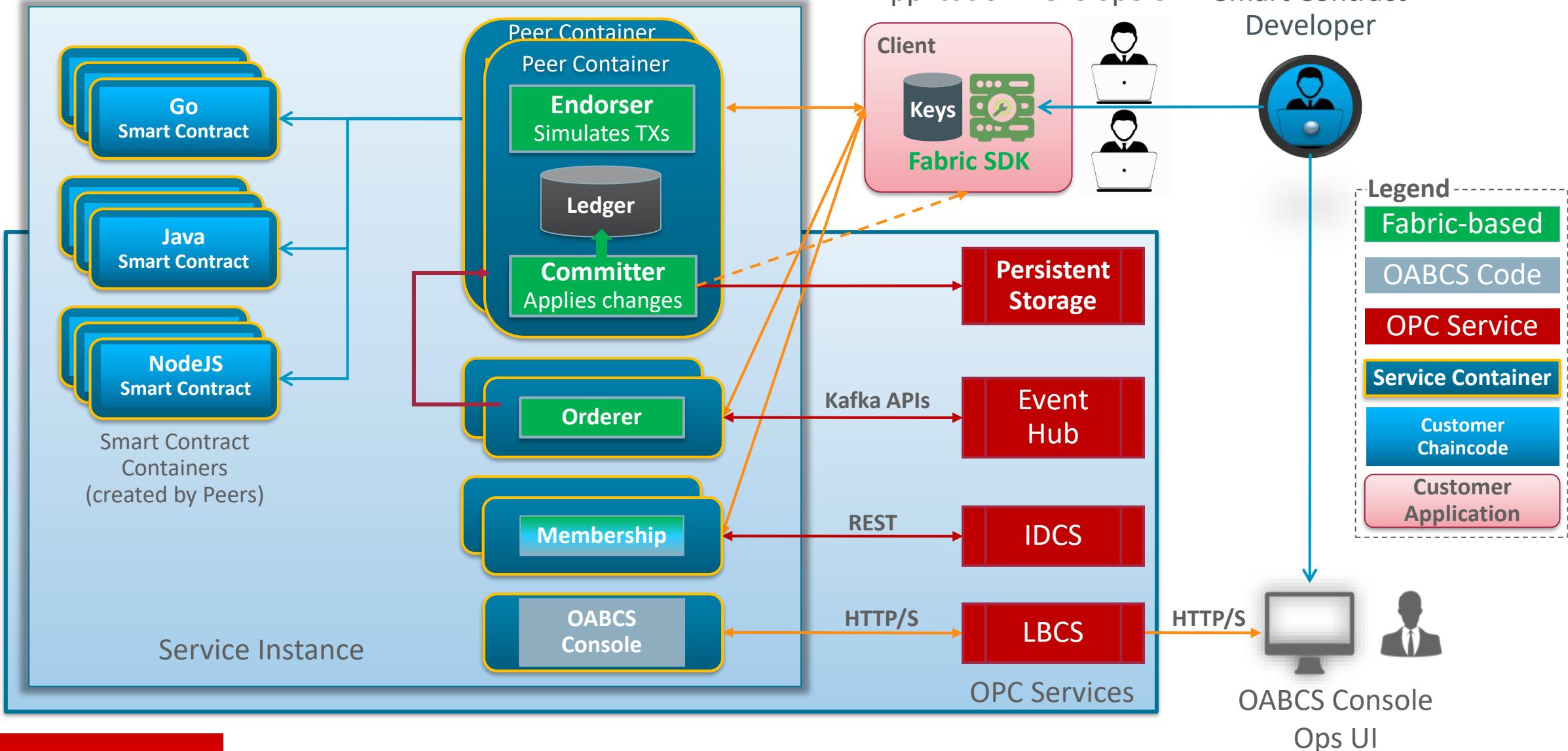
Version *

Target Peers *

Chaincode Source

Cancel **Next**

OABCS Deployment Architecture



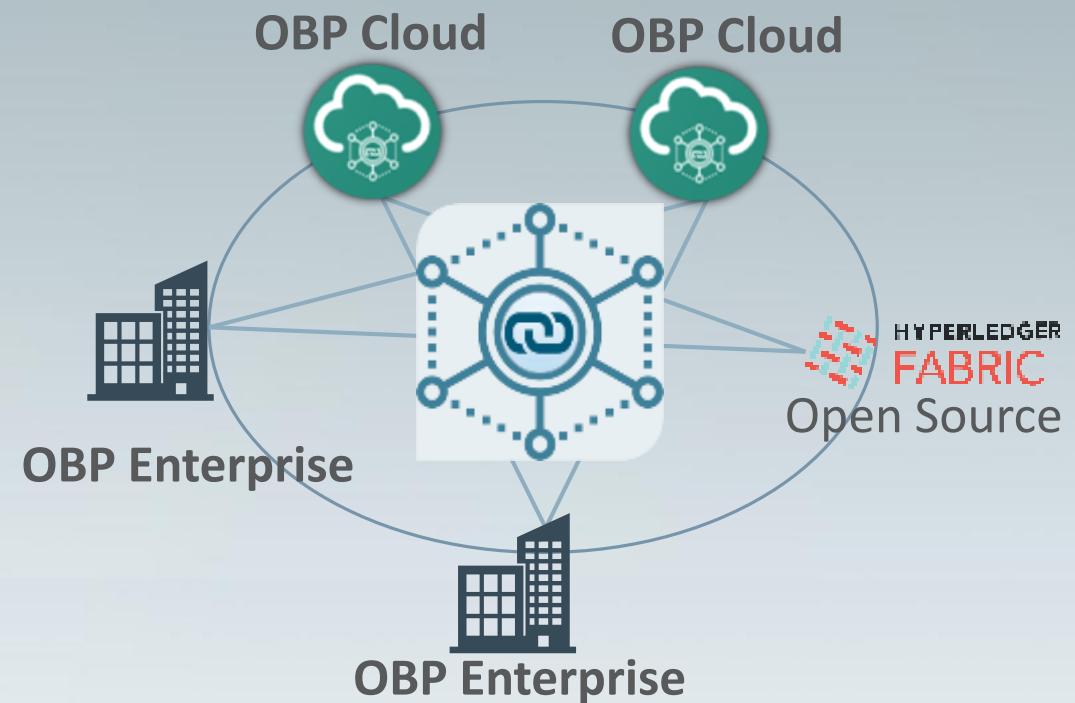
Oracle Blockchain Platform

Enterprise Edition 19.3

On-premise blockchain solution for customers who must meet data sovereignty or data residency regulations

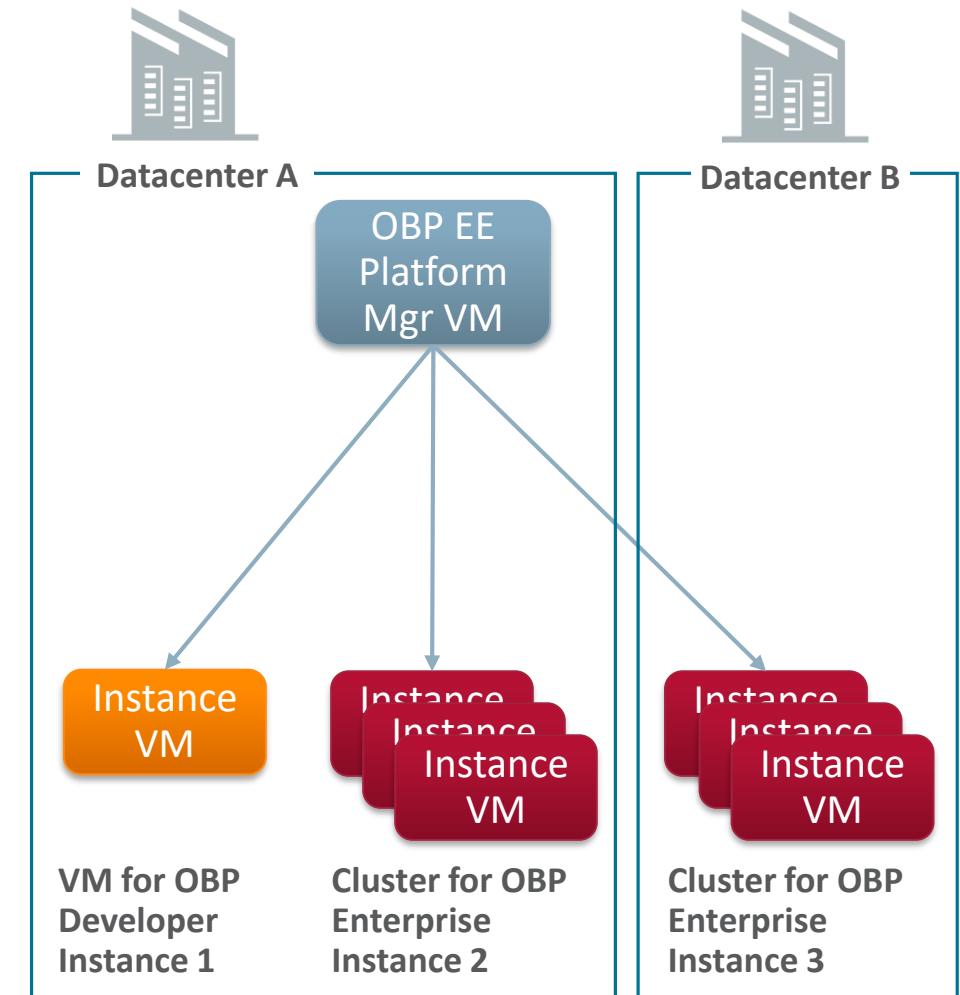
- Deploy Oracle Blockchain in your data center
 - Choice of virtualization platforms
 - Enterprise-grade with HA and Dynamic Scalability
- Create Blockchain network with a few clicks
 - Fully pre-assembled with Hyperledger Fabric 1.4, Blockchain Platform Manager, Operations Console, REST Proxy, Identity Management
- Feature parity with Blockchain Cloud
 - Same APIs & portability of applications
- Support for hybrid networks
 - Oracle Cloud, On-Premise, 3rd party Blockchains using Hyperledger Fabric

Available	Planned
Toronto	Mumbai
Seoul	Zurich
Tokyo	Sao Paolo
London	Sydney
Phoenix, AZ	Jeddah
Frankfurt	
Ashburn, VA	Osaka



Deploying OBP Enterprise Edition

- Virtualization Options
 - Oracle VirtualBox 5.x or 6.0+
 - Oracle Linux Virtualization Manager 4.2.8.2-1.0.8.el7
 - VMware vSphere ESXi 6.7+
- Deployment Shapes
 - Developer: 1 Kafka orderer and single VM deployment topology
 - Enterprise: 3 Kafka orderers and 3+ VM deployment topology
- Cluster Configuration for Enterprise
 - 3+ VMs for Platform Components
 - 1+ VM for Chaincode
 - 3+ VMs for ZK/Kafka



Oracle's Approach

1

**Adopt a
Permissioned
Blockchain
offering**

Member of the Open Source
Hyperledger Fabric
consortium
Secure, Integrated, high
adoption rate

2

**Make it (really)
Enterprise-
Ready**

Built-in monitoring, IdM,
Database optimizations,
REST APIs, SDK,
Integrations, a modern UI

3

**Offer it as a
Service
(Autonomous
PaaS)**

Rapid, global provisioning &
simplified operations, High
Availability, autonomous
recovery

4

**Connect with
Applications**

Out-of-the-box API access
in Netsuite ERP, Flexcube
core banking

Plug-n-Play integration with
Oracle SaaS and PaaS and
custom/3rd party cloud and
on premises apps

Templates for supply chain
track & trace use cases and
more

Ease of Integration and Systems of Record Connectivity

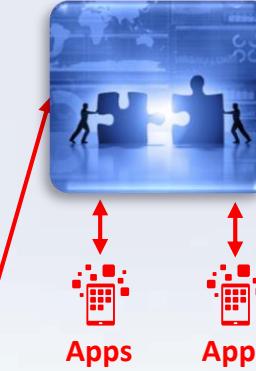
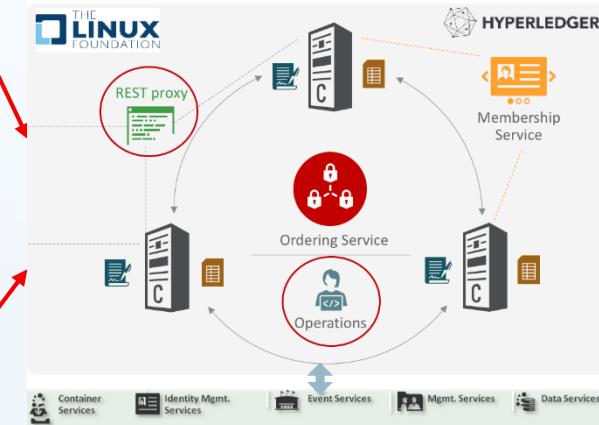
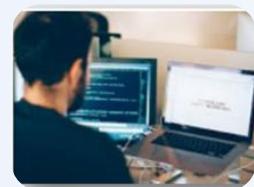
REST API-DRIVEN INTEGRATION

- Invoke txn's in sync & async mode
- Get txn status
- Register event callback URL
- Query ledger data
- Provisioning API
- *Operations/Configuration APIs*



JAVA, GO, AND NODE.JS CLIENT SDKS

- Invoke txn's asynchronously
- Get txn status
- Query ledger data
- Subscribe to events
- Add channels/peers
- Enroll new members



ORACLE INTEGRATION CLOUD

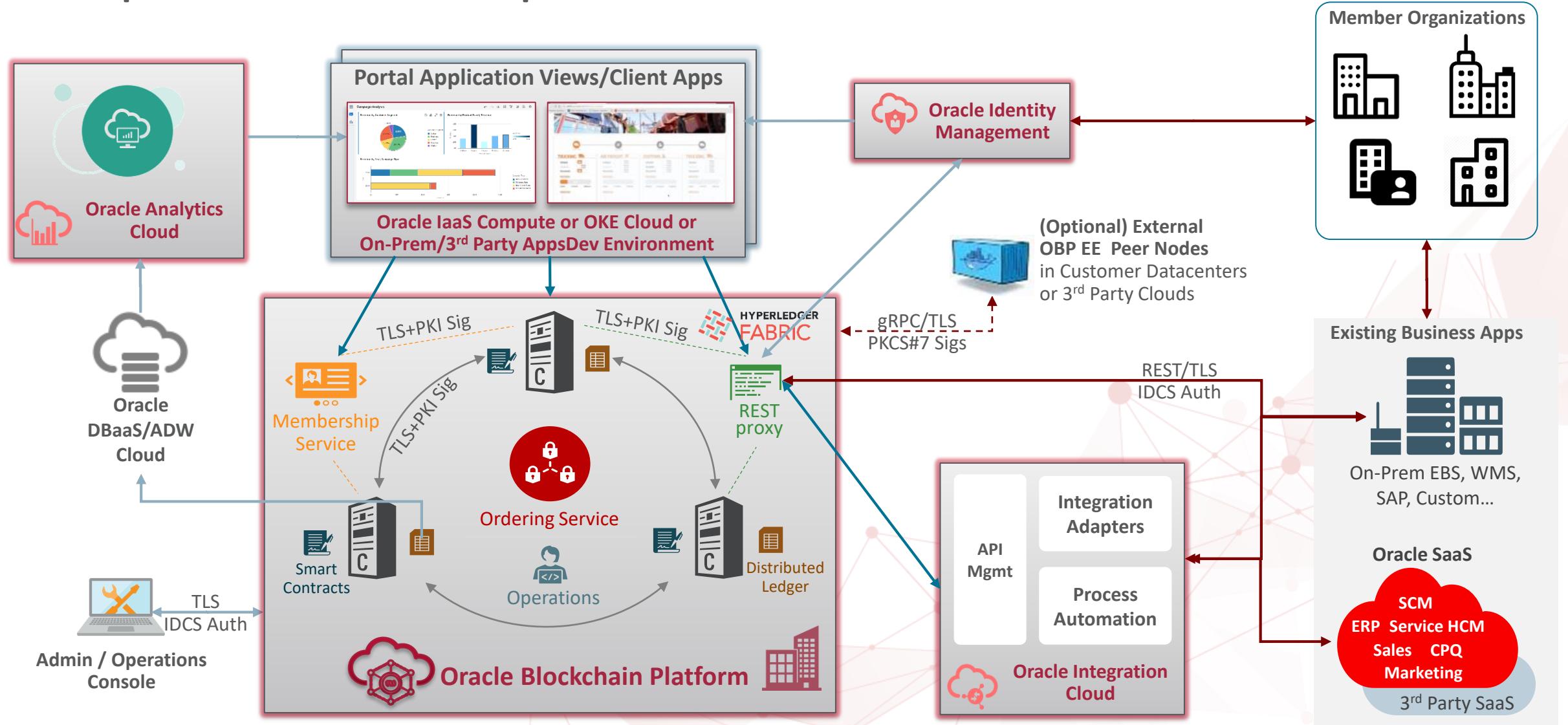
- Adapters for Oracle & 3rd party applications in cloud and on-prem: ERP, SCM, CX, HCM...
- Technology adapters (MFT, JMS...)
- Turn application events into REST calls to run blockchain transactions



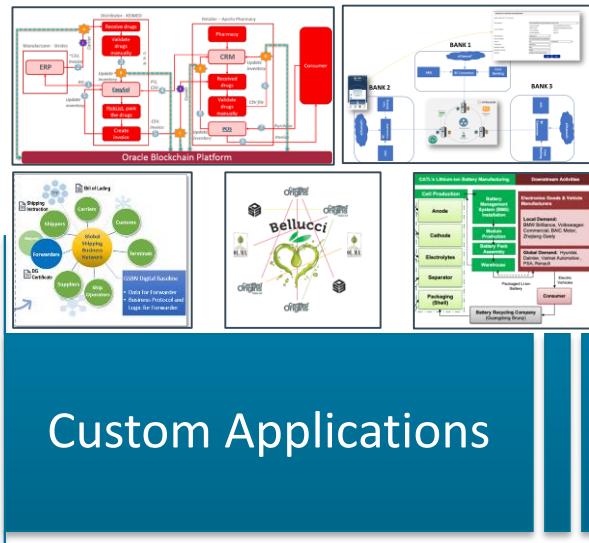
NEW SAAS BLOCKCHAIN APPLICATIONS

- Supply chain track & trace use cases and more
- Oracle GBU applications in selected industries

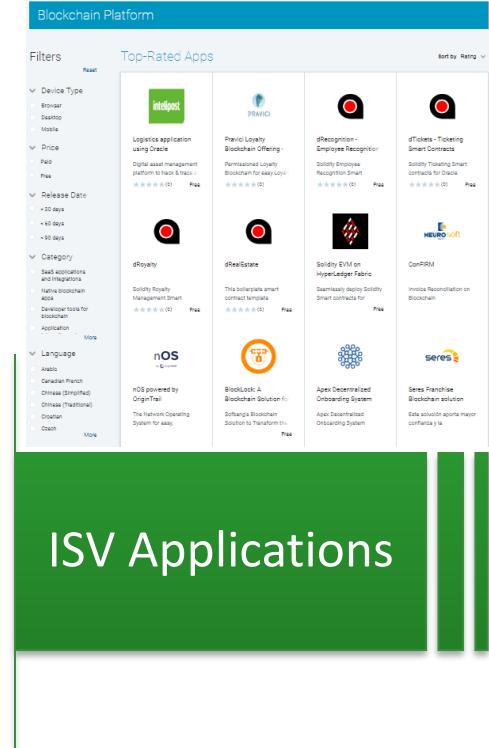
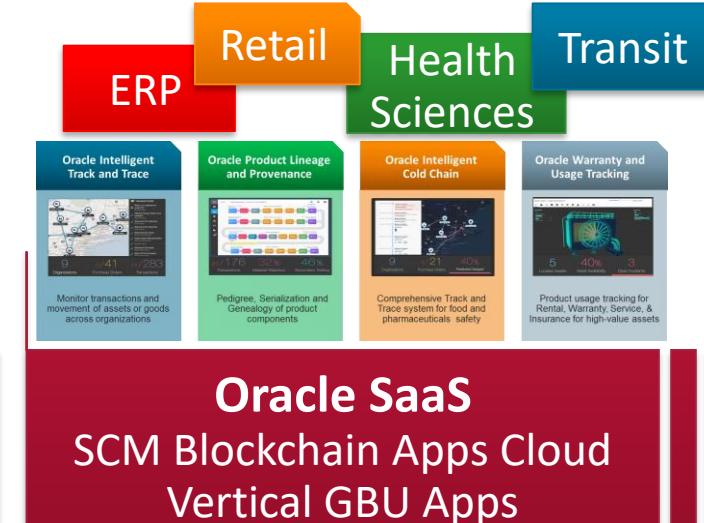
Comprehensive Sample Solution Architecture



Oracle and Partner Ecosystem Investments



SI Solution Accelerators



 **Consensus**

Smart Contracts

Oracle Blockchain Platform

Distributed Ledger

Confidentiality

App Integrations

Data Repository

Off-chain Synch

DevOps

Governance

Access Control

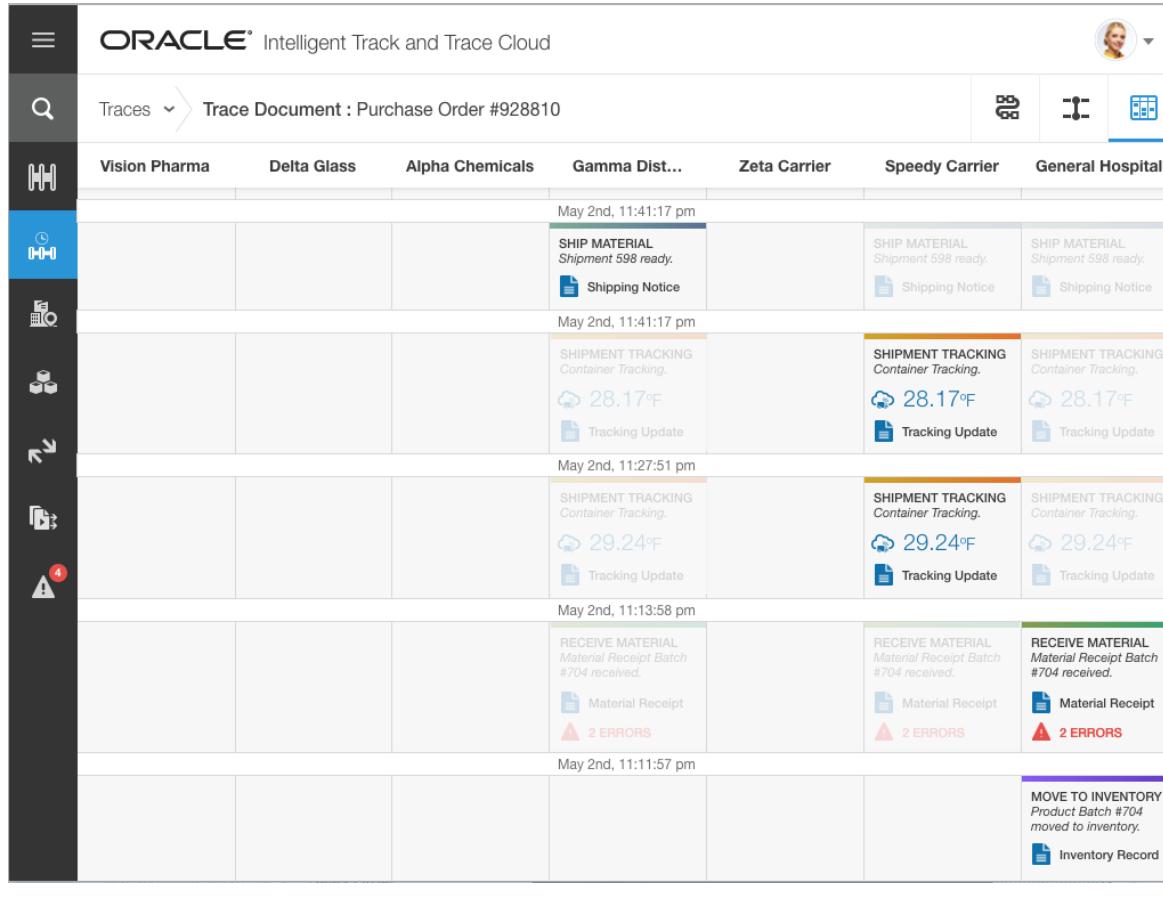
Interoperability

Oracle Cloud Infrastructure

On-Premise Deployment

ORACLE®

Tracing



The screenshot displays the Oracle Intelligent Track and Trace Cloud interface. At the top, the title 'ORACLE® Intelligent Track and Trace Cloud' is visible, along with a user profile icon. Below the title, the sub-header 'Traces' and 'Trace Document : Purchase Order #928810' are shown. The interface features a vertical sidebar with various icons for navigation. The main content area is a composite trace view for a purchase order. It is organized into swimlanes for different entities: Vision Pharma, Delta Glass, Alpha Chemicals, Gamma Dist..., Zeta Carrier, Speedy Carrier, and General Hospital. The timeline shows events occurring on May 2nd, 11:41:17 pm, 11:41:17 pm, 11:27:51 pm, 11:13:58 pm, and 11:11:57 pm. Events include 'SHIP MATERIAL' (Shipment 598 ready, Shipping Notice), 'SHIPMENT TRACKING' (Container Tracking, 28.17°F, Tracking Update), 'RECEIVE MATERIAL' (Material Receipt Batch #704 received, Material Receipt, 2 ERRORS), and 'MOVE TO INVENTORY' (Product Batch #704 moved to inventory, Inventory Record). Each event is accompanied by a small icon and a timestamp.

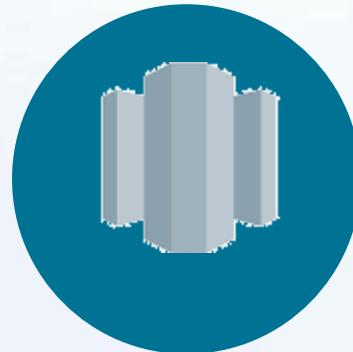
- Trace based on a document
- Composite trace view for
 - Timeline
 - Transaction and document details
 - Location of associated assets at a given point in time
 - Associated IoT events
- Swimlane view

Delivering Enterprise Grade Capabilities



Performance at Scale

Parallel execution
Elastic scale-out
Much faster world-state DB
Auto-tuning and dynamic scaling



Operational Resilience

High availability VMs
Autonomous recovery agents
Continuous backup to object store
Multi-AD and multi-region DR



Security & Confidentiality

Integrated identity management
Identity federation
Data encryption at-rest
Certificate revocation management
Fine-grained access control mechanism



Supportability & Operations

Cloud and on-premise deployments
Dynamic configuration
Monitoring dashboards
Zero-downtime managed patching
Multi-datacenter deployments
Governance for consortia



Development & Integration

SQL-based rich queries
Synchronous & async REST APIs
Java, GO, and Node.js SDKs
Enterprise App Adapters
Rich queries for history DB
Analytics integration
Data modeler, IDE, Java chaincode
Dev mode testing with cloud Peer

Oracle Blockchain Momentum – sample public cases

Securely, reliably extend business processes and accelerate B2B transactions

CG & MF SUPPLY CHAIN



Extra Virgin Olive Oil provenance



Commodity & Minerals Tracing



Responsible Sourcing Sustainable Fashion



Beer production provenance



Farm-to-Fork Palm Oil Provenance



FINANCIAL SERVICES



Funds Transfer



KYC made easy



Register Information



PoS On-boarding



Serving underbanked and unbanked Securities service



Gun identification

LOGISTICS



Excise Licensing and Taxes



Franchise doc exchange



Logistics/TMS



Maritime shipping documentation



FINANCE SUPPLY CHAIN



Intercompany Billing



Invoice Reconciliation



Invoice Factoring

HEALTH CARE



Remote Patient Monitoring



Drug Counterfeit

E-COMMERCE



Multi-brand loyalty



Tokenized Loyalty Points



EDUCATION & RESEARCH



University Grade certificates



Training record certificates



Video testimonials



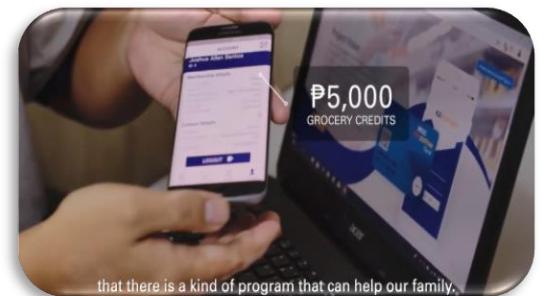
Certified Origins



CargoSmart



Arab Jordan Investment Bank



Traxion



Everledger



HealthSynch



Seres



eSentri



Alpha Acid Brewery



Taibah Valley



Palm Oil - Infosys

Getting Started....and delivering the promise

- Oracle's Blockchain Specifics [All]
- Generic Blockchain positioning:
<https://www.oracle.com/cloud/blockchain/>
- Blockchain Platform Cloud Service positioning:
https://cloud.oracle.com/en_US/blockchain
- OBP 19.2.3 release (based on Hyperledger Fabric 1.4.1). See [What's New](#).
- Oracle's Blockchain Specifics [Developers, Administrators, Architects]
 - <https://www.oracle.com/webfolder/s/assets/ebook/developing-dapps-oracle-blockchain/index.html>
 - <https://developer.oracle.com/blockchain/>
 - [Developing Smart Contracts in Oracle Blockchain Platform](#)

Oracle Blockchain Cloud Platform

Follow the Chain



Analyst Report

Enterprise Blockchain Essentials Guide (PDF)



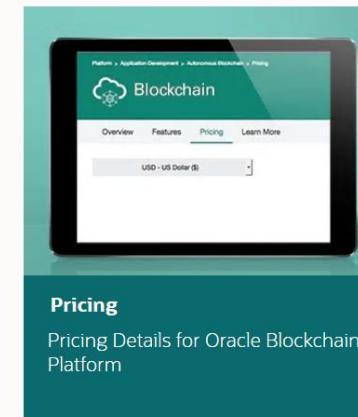
Blog

What Everybody Ought to Know About Oracle's New Blockchain Platform Release



Developer

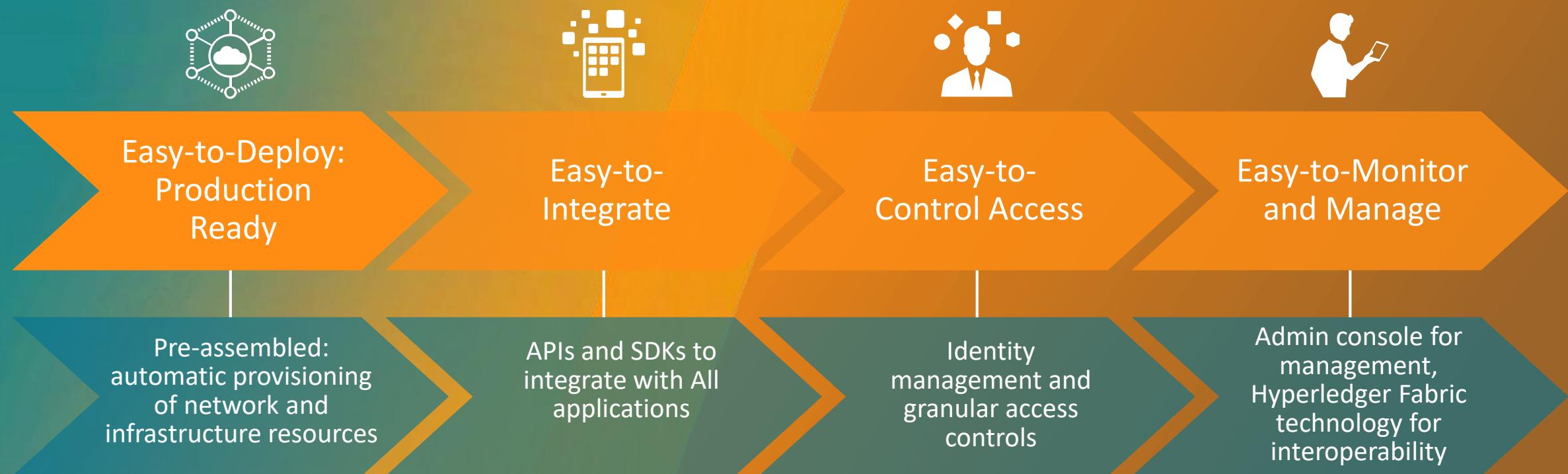
Developing DApps on the Oracle Blockchain Platform



Pricing

Pricing Details for Oracle Blockchain Platform

Oracle Blockchain Makes Blockchain Easy





ORACLE®